AARON HANSZ

ASSOCIATE CERTIFIED COACH, MASTER OF BUSINESS ADMINISTRATION

OVERVIEW

Aaron T. Hansz, MBA, ACC, CLP, AIF®, CRPC®, is an Associate Certified Coach and an expert in holestic financial planning and coaching services, working closely with entrepreneurs, corporate executives, retirees and their families, and numerous small businesses and churches.

In addition to holding the Series 7 and Series 66 licenses under FINRA and the Securities Exchange Commission, Aaron has earned the designation of Chartered Retirement Planning Counselor from the College of Financial Planning, the Accredited Investment Fiduciary from Fi360, and the Advanced Birkman Consultant designation.

He also has a Bachelor's of Science in Management from Johnson and Wales University, along with a Master's of Business Administration from Concordia University. Aaron also sits on the Board of Directors of several non-profit organizations and is currently a Commissioned Lay Pastor and ordination candidate with the Evangelical Covenant Order of Presbyterians as he is completing a Master's Degree in Christian Ministries from Gordon Conwell Theological Seminary.

He and his wife Stephanie live in The Woodlands, TX with their young twins, and he has three older children that reside in Texas as well. In his free time, you can find him playing golf, riding horses or trying out a new recipe on the grill.

WHAT CLIENTS SAY

"Aaron presents the best choices available to you while helping you to consider all options available in any given circumstance. His clients are treated like his family and he gives them his undivided attention to set them up for success."

"Aaron takes on any challenge with enthusiasm and is an excellent problem solver. He is able to see how different facets of situations affect each other and is not afraid to bring experts on to the team to fill his personal gaps".

"Aaron is straightforward. He enjoys and is effective at helping other people and making their lives better and more productive."

"Aaron is something of a natural authority figure; he can take charge when there seems to be a lack of leadership and thinks outside the box. He is not necessarily constrained by "how things ought to be done" and appreciates an environment where everyone wins together."

"Aaron is someone you can count on to get the job done right no matter what obstacles get thrown his way. I would also say that thinking outside the box comes easily for him, he's got a creative streak in him."

"…understands and relates well to others' feelings, and you are aware of the extent to which these can affect performance both positively and negatively and handle ambiguous situations well, where the best answer may be less obvious or buried in important details…"

CLIENTS ARE LEADERS AT THESE REPRESENTATIVE COMPANIES

UT Health Science Center • ExxonMobil • HCA Healthcare • ECO Presbyterians • Ankura • University of Texas M.D. Anderson Cancer Center

EDUCATION

- 140 hours of executive coaching training. CoachNet & ICF 2021
- M.B.A. Leadership, Concordia University of Texas
- M.A. Christian Ministries, Gordon Conwell Theological Seminary, 2021
- B.A. Management, Johnson and Wales University
- A.O.S Culinary Arts, Le Cordon Bleu-International Culinary Academy

CERTIFICATIONS

- Associate Certified Coach, International Coaching Federation
- Trust Edge Certified Coach, Trust Edge Leadership Institute,
- Birkman Certified Professional, Birkman International
- Commissioned Lay Pastor 1, ECO Presbyterians
- President's Club Sales Level, Metropolitan Life Insurance,
- Accredited Investment Fiduciary, fi360
- Member of the Financial Planning Association, since 2010
- Chartered Retirement Planning Counselor, College of Financial Planning
- Series 7 License, FINRA
- Series 66 License, FINRA
- General Lines, Life, Accident & Health, Licensed in various states

NewHorizon STRATEGIES

newhorizonstrategies.com

AREAS OF EXPERTISE

- Big-picture Thinking
- Business and Operational Planning
- Business Strategy
- Conflict Resolution & Management
- Creative Problem Solving
- Executive Coaching
- Financial Advisory | Holistic Planning
- Goal Analysis
- Idea Development and Pitching Ideas
- Leadership Development
- Life and Recovery Coaching
- Risk Management
- Sales Management
- Small Business Development
- Strategic Communications
- Team Building
- Vision Framing

RESULTS: TRANSITION TO TRANSFORMATION

Representative engagements

- Building small business to multiple locations with 500% staff growth implementing trainings, polices and procedures, while ensuring consistent internal and external messaging
- Working with the ultra-rich to redefine family values and establish multi-generational wealth plan and discovering the reasons behind decisions
- For both individual relationships and that of a team to discover conflict triggers and establish behaviors and tools to manage and minimize conflict
- Opening of new market for fortune 1000 company devising legal, human resource, and marketing strategies to ensure success

Ongoing engagements

- Working with two organizations in creating and implementing a Vision Frame developing vision and mission applying values and purpose and incorporating tactical decision making
- Ongoing work with individuals with self-assessment and growing of Emotional Quotient to including self-discovery of reasons for behaviors as to produce harmony and peace within self and with relationships in their professional and personal life
- Working with clients to uncover goals and needs, creating a plan to meet those goals and needs while assisting in managing the execution among an international market footprint.
- Working with individual clients from selecting an education track to switching careers, to pursue work that resonates with who the client is and their unique interests. Assisting in understanding behavioral traits that is foundational to select a career that capitalizes on strengths and aligns with fundamental perceptions. Provide actionable personality insights that empower individuals to navigate towards a professional role that connects with their interests, passions, and personality for sustained career satisfaction.
- Working with individuals and teams to work through and present strategies that leverage strengths to be most effective during times of change. Identifying how they are most likely to approach complexity and ways to compensate for any blind spots creating a custom preparedness for change and the reaction to change